



EUROPEAID'S TOP TECHNICAL ASSISTANCE MARKETS AND PLAYERS

In the last 10 years, a total of 2,704 service contracts with a total value of approximately €4.5 billion were awarded by the current DG DEVCO. Approximately one fourth of this amount is spent in ten countries. The recipients of another one fourth is now among the member states of the EU. A comparison between the value of contracts awarded in the top 10 countries is given in Figure below.

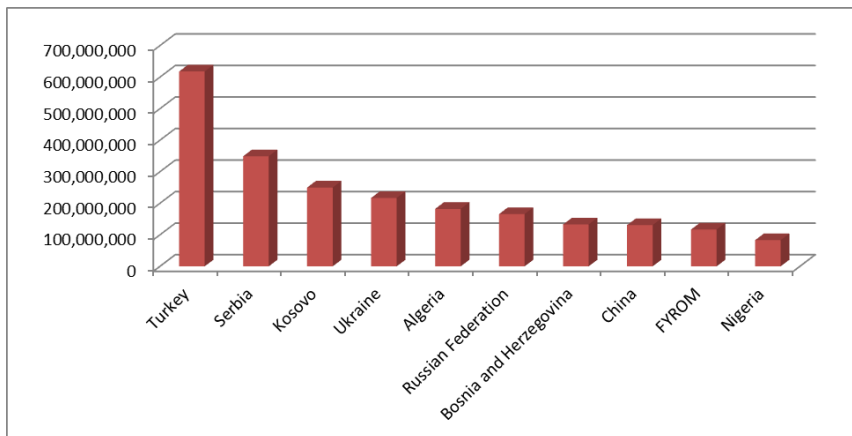


Figure: Total budget of service contracts launched under EuropeAid (2005– 2015)
Current members states are excluded

TOP 10 PLAYERS IN EACH MARKET

Different players are active in each market due nature of contracts, particularities of each market and business affiliations in each geography. The following pages present the most active players in each one the countries given in the above Figure.

MAJOR PLAYERS IN EACH MARKET

Turkey	2
Serbia	2
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Ukraine	3
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TURKEY

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	WYG Turkey (TR)	149	34	38,575,667
2	Ecorys Nederland (NL)	34	9	14,680,134
3	GIZ (DE)	56	8	14,636,538
4	WYG International (UK)	127	29	14,068,692
5	Grontmij (DK)	40	11	12,671,799
6	Project Group (TR)	46	14	10,943,006
7	Fugro Geospatial (NL)	1	1	10,494,000
8	Euromed (BE)	16	4	9,790,500
9	Infobiz (TR)	13	3	8,914,680
10	Human Dynamics (AT)	35	4	7,399,939

*Budget share of consortium partners are estimates unless they are reported by member companies

SERBIA

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	Eptisa (ES)	68	25	27,340,358
2	GIZ (DE)	32	11	15,543,950
3	PM Group (IE)	29	9	10,073,423
4	Human Dynamics (AT)	54	13	9,559,326
5	GOPA Consultants (DE)	31	8	9,450,741
6	WYG International (UK)	38	7	7,918,213
7	HD European Consulting Group (RS)	59	17	7,214,109
8	Louis Berger (FR)	40	5	6,885,370
9	Eurecna (IT)	35	9	6,744,897
10	VNG International (NL)	11	5	5,590,341

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KOSOVO

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	Starlite Aviation (ZA)	3	2	12,060,000
2	Human Dynamics (AT)	47	10	9,809,280
3	Eptisa (ES)	37	9	7,255,317
4	B&S Europe (BE)	23	7	6,213,902
5	Capita Consulting (UK)	13	8	6,053,605
6	GIZ (DE)	24	6	6,037,386
7	Starlite Aviation (IE)	1	1	6,000,000
8	Elitaliana (IT)	3	1	4,894,980
9	Pohl Consulting and Associates (DE)	17	4	4,493,440
10	GFA Consulting Group (DE)	22	5	4,384,131

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UKRAINE

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	GIZ (DE)	19	4	9,706,282
2	European Profiles (GR)	20	5	8,579,617
3	WYG International (UK)	18	4	7,953,018
4	Enco (AT)	3	3	7,296,380
5	Grontmij (DK)	13	4	6,643,891
6	Corporate Solutions Consulting (UK)	6	3	6,630,000
7	RE GmbH (DE)	11	5	5,245,075
8	Louis Berger (FR)	21	5	5,054,468
9	Human Dynamics (AT)	21	3	4,527,450
10	Ecorys Nederland (NL)	21	5	4,382,691

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ALGERIA

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	SOFRECO (FR)	21	6	11,740,040
2	SAFEGE (FR)	5	2	8,287,404
3	WYG International (UK)	9	2	7,538,960
4	AECOM -ACE (ES)	11	5	7,250,751
5	GFA Consulting Group (DE)	13	3	7,039,366
6	Expertise France (FR)	11	3	6,477,681
7	Louis Berger (FR)	18	4	5,907,007
8	Egis BDPA (FR)	9	2	5,755,712
9	Agrer (BE)	9	2	4,937,850
10	IBF International Consulting (BE)	10	4	4,747,440

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RUSSIAN FEDERATION

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	GIZ (DE)	21	8	10,999,238
2	European Profiles (GR)	5	5	6,175,046
3	Atos Belgium (BE)	5	4	6,071,840
4	GDSI Limited (IE)	13	3	5,774,900
5	BBJ Consult (DE)	2	2	4,426,145
6	Fichtner GmbH & Co KG (DE)	3	2	4,336,167
7	Progeco Srl (IT)	11	5	4,166,829
8	ICF GHK (UK)	4	3	4,103,514
9	IBERINCO (ES)	10	3	3,526,127
10	ACJURIS (FR)	3	1	2,907,300

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BOSNIA & HERZEGOVINA

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	Human Dynamics (AT)	36	10	7,477,974
2	WYG International (UK)	33	4	4,758,260
3	Eptisa (ES)	20	7	4,120,470
4	Eurecna (IT)	30	6	3,919,758
5	EPRD (PL)	18	7	3,627,335
6	Djivic Consulting (BA)	38	10	3,228,532
7	SOFRECO (FR)	35	4	3,162,604
8	European Profiles (GR)	14	5	3,013,442
9	Maxwell Stamp (UK)	8	2	2,657,631
10	SAFEGE (FR)	17	7	2,500,095

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CHINA

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	Cardno Emerging Markets (BE)	4	2	19,592,220
2	GOPA Consultants (DE)	12	5	18,180,597
3	Grontmij (DK)	6	3	10,327,828
4	GIZ (DE)	16	4	9,001,139
5	British Council (UK)	5	1	5,700,000
6	EPOS Health Consultants (DE)	3	1	5,666,640
7	GVG (DE)	2	1	4,922,250
8	ICF International Consulting (UK)	1	1	2,972,388
9	ESCP Europe Paris (FR)	1	1	2,588,796
10	University of International Business and Economics (CN)	2	1	2,460,000

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FYROM

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	Egis International (FR)	7	3	7,829,460
2	TYPSA (ES)	4	2	4,794,455
3	AAM (HU)	11	3	3,518,900
4	Human Dynamics (AT)	26	8	3,411,202
5	GFA Consulting Group (DE)	11	2	3,279,640
6	Ecorys Nederland (NL)	14	4	3,165,642
7	Ramboll (DK)	9	3	2,491,590
8	Louis Berger (FR)	16	3	2,335,592
9	Agriconsulting Europe (BE)	12	3	2,068,194
10	Atos Belgium (BE)	3	1	1,931,548

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NIGERIA

Rank	Company	Contracts Shortlisted	Contracts Awarded	Budget Share* (€)
1	Transtec (BE)	3	1	9,850,000
2	Conseil Sante (FR)	2	2	7,462,530
3	WS Atkins International (UK)	3	1	5,465,988
4	Planet SA (GR)	1	1	5,260,920
5	Human Dynamics (AT)	5	1	4,928,400
6	Euroconsult Mott MacDonald (NL)	5	2	4,492,962
7	Yves Bee Ltd YBL (NG)	5	2	4,492,962
8	Mott MacDonald (UK)	4	2	4,484,718
9	Ramboll (DK)	2	1	4,149,060
10	SAFEGE (FR)	2	1	4,149,060

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